

SOCIÉTÉ
D'AMÉNAGEMENT
TANGER TECH



شركة تهيئة
طنجة تيك
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INVESTMENT OPPORTUNITIES IN MOROCCO

Exploring Mohammed VI
Tanger Tech City

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Involvement at the highest level

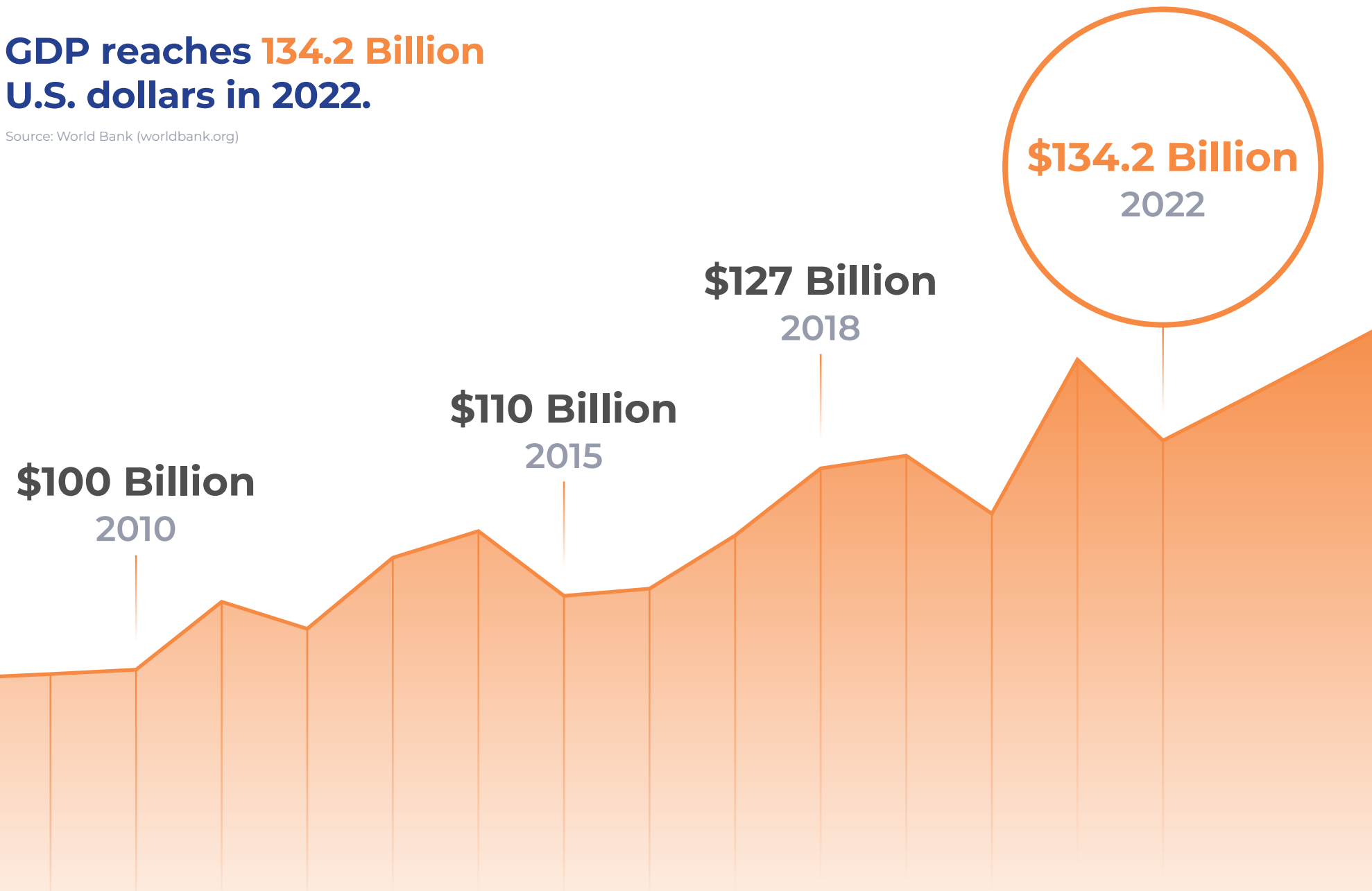
Morocco's industrial sector has managed to **“carve out a place for itself in highly technical professions and specializations, thus becoming an engine for growth, production, and export”**.

***His Majesty King Mohammed VI
on "National Industry Day" 2023.***

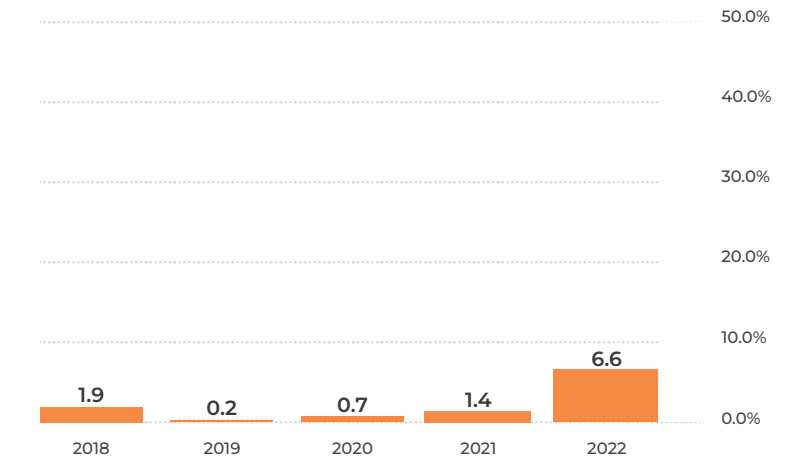
Macro-Economics of Morocco

GDP reaches **134.2 Billion** U.S. dollars in 2022.

Source: World Bank (worldbank.org)

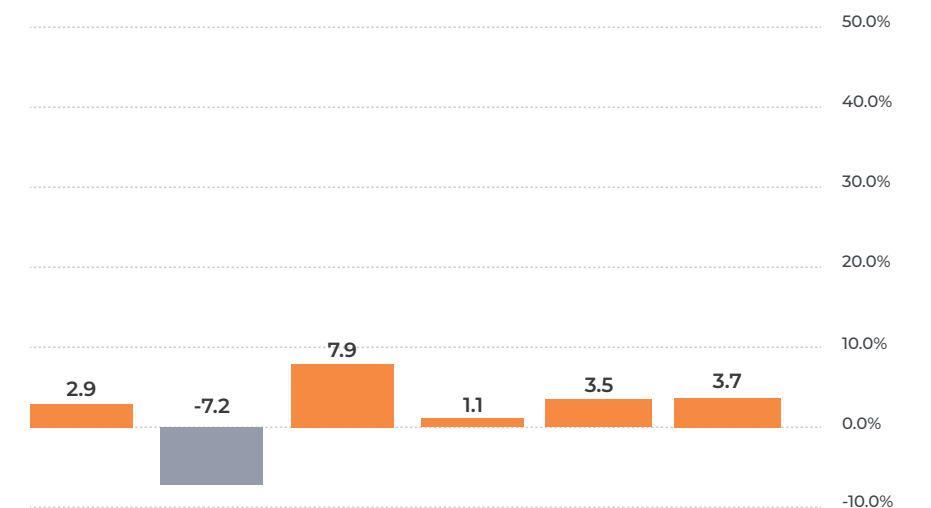


Inflation evolution in recent years

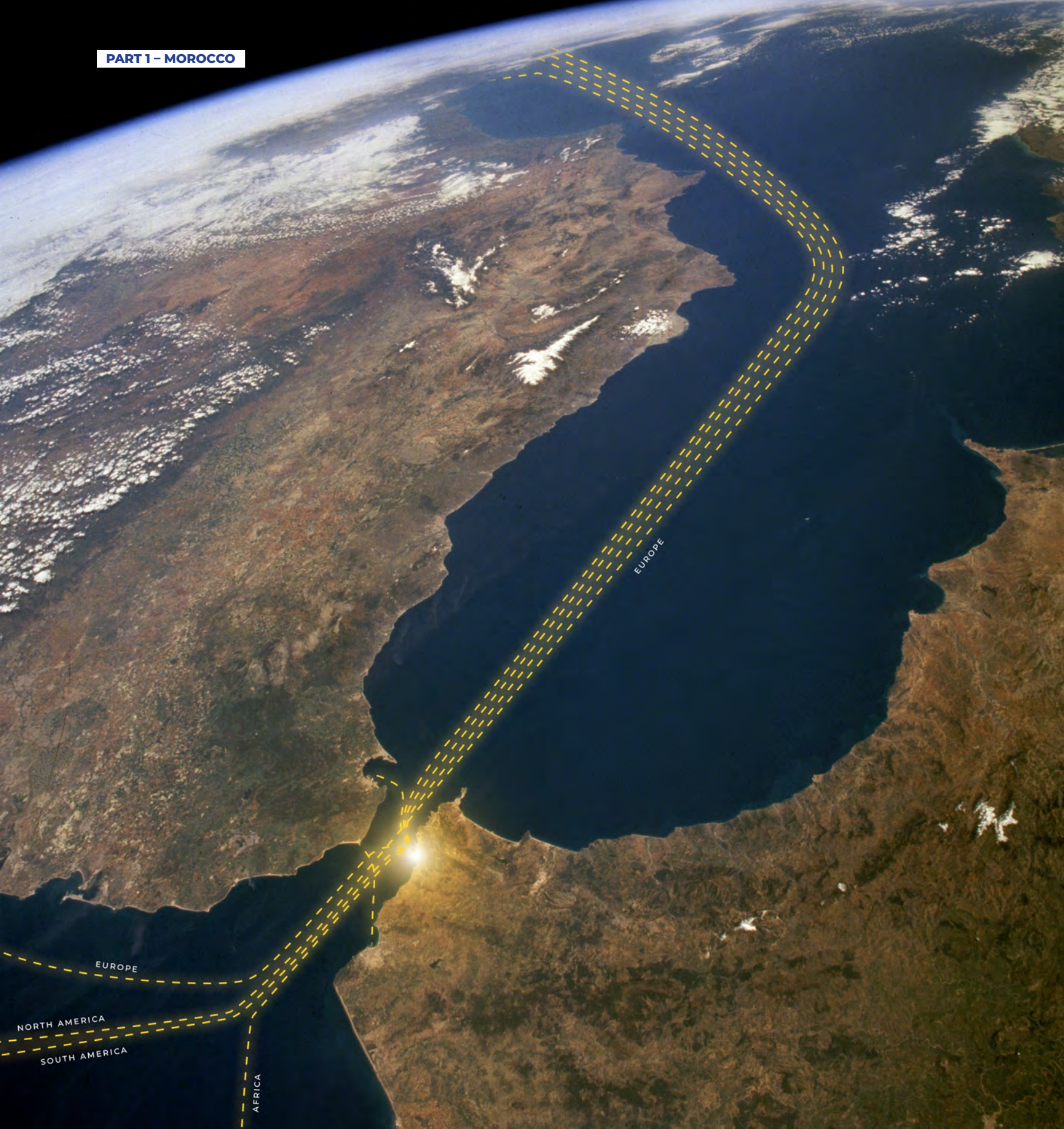


Source: HCP (hcp.ma)

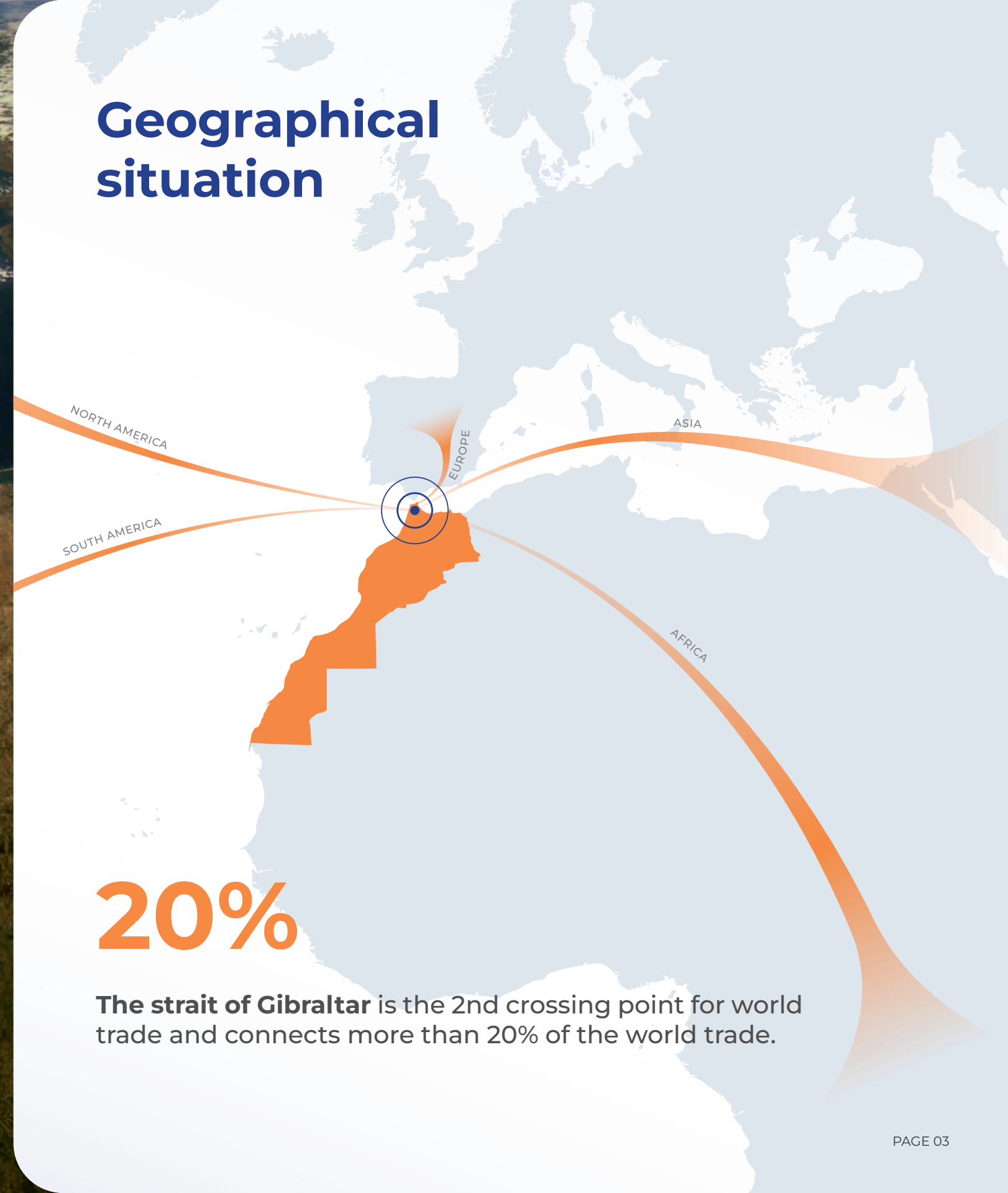
3.5% economic growth in 2023, expected **3.7%** in 2024.



Source: World Bank (worldbank.org)



Geographical situation



20%

The strait of Gibraltar is the 2nd crossing point for world trade and connects more than 20% of the world trade.

Morocco's FTAs and bilateral agreements

1st

Financial center in Africa – GFCI

1st

African country attractive for renewable energy – RECAI

42nd

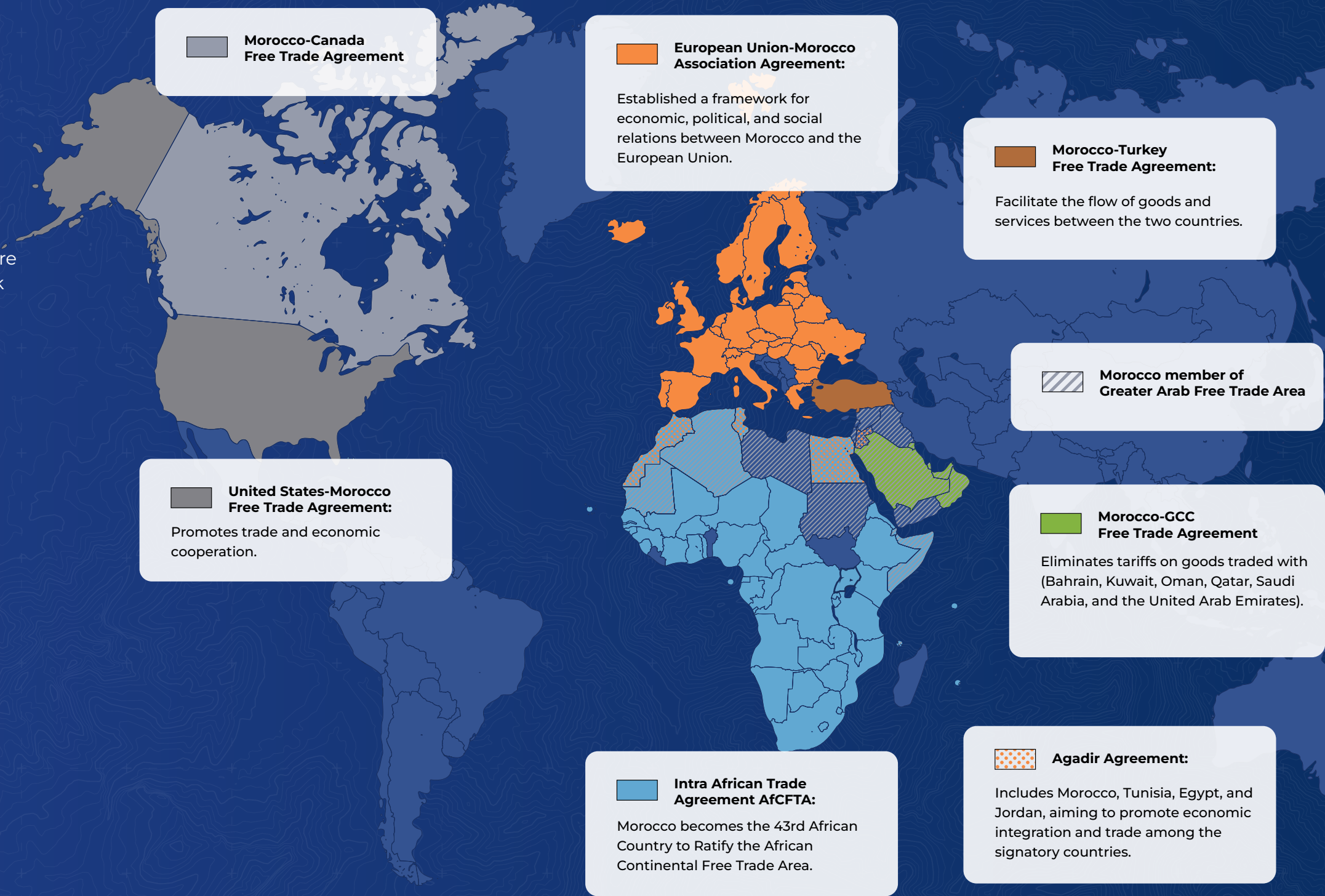
Globally in terms of average infrastructure quality – World Bank



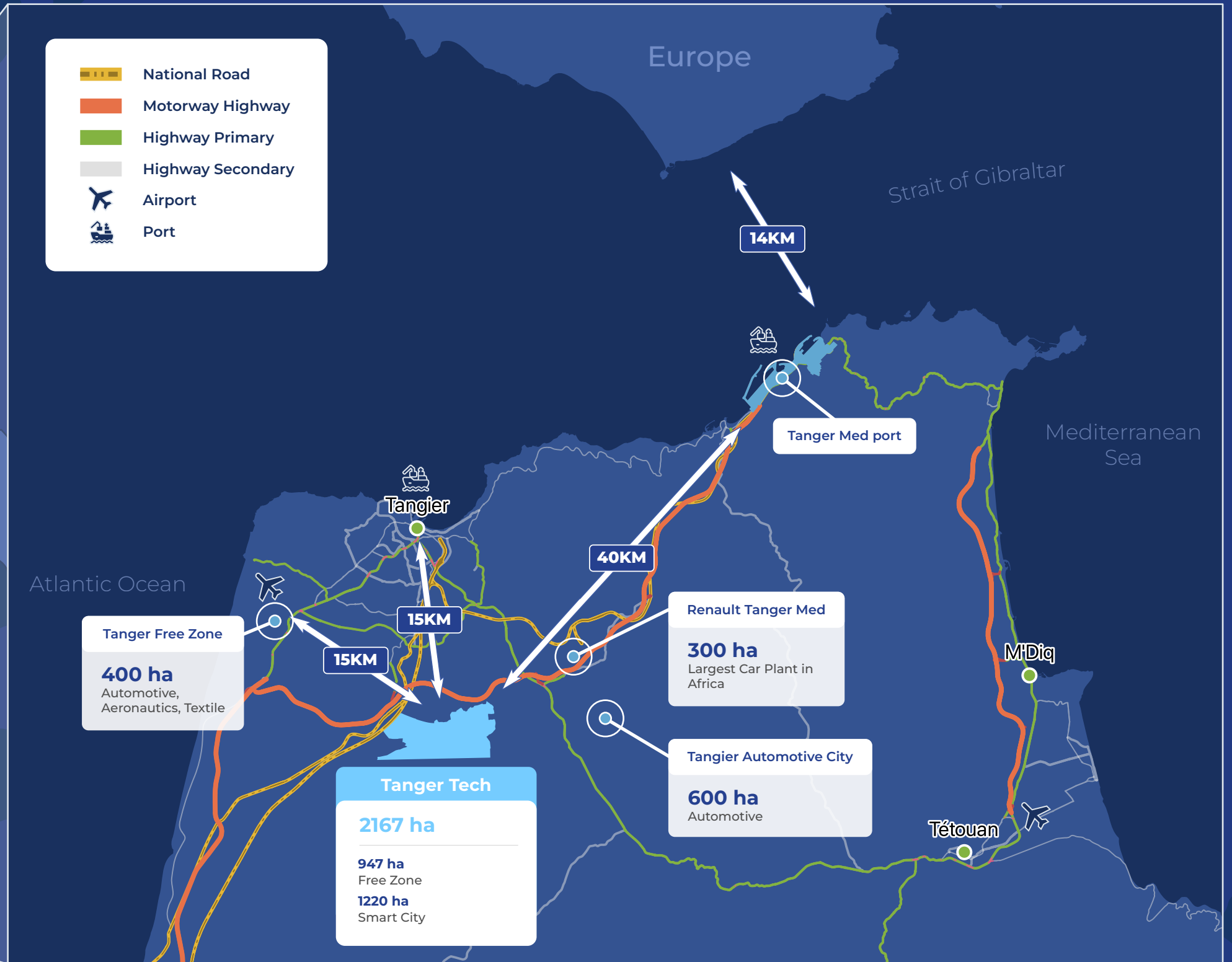
Trade deals with **62 countries**



Consumer base of over **1 Billion People**



Morocco's northern region: Tanger area



Source: OSM (openstreetmap.org), QGIS (www.qgis.org)

Human Resources in Morocco

Morocco's government emphasis on the workforce education, scientific and technical training ensures the continuous supply of manpower.

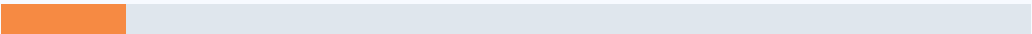
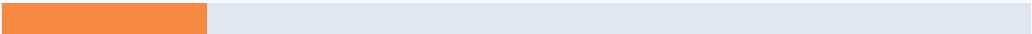
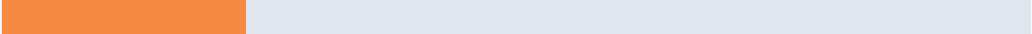



 **Demographics** (29 years old average)

 **Qualified workforce and competitive cost**

 **3 shifts - 24/7 days - 365 days**

Average salaries

INDUSTRIAL LABORS: SALARIES

Operator		310 €
Quality inspector		450 €
Team Leader		500 €
Maintenance technician		1050 €
Supervisory shift		1100 €
Director		3500 €



Some public engineering training institutions in Tangier area



1337

12 000 graduates per year

Unemployment rate 2022: 12.9%



ANAPEC is a public service organization that facilitates employer recruitment and aids job seekers. As a key labor market intermediary, it organizes programs to promote skilled jobs.

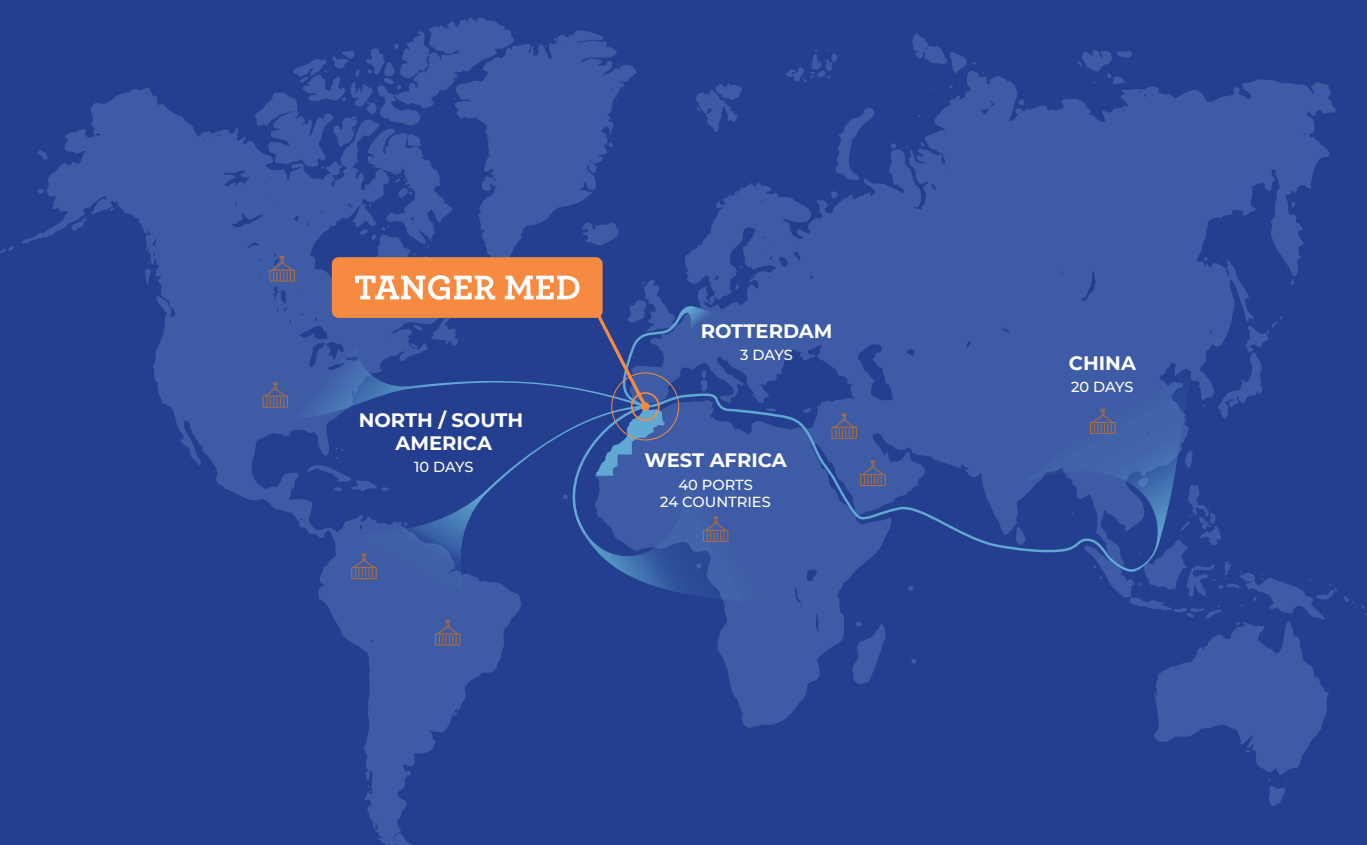
ANAPEC can also provides subsidies for training the workforce.

Tanger Med port

Tanger Med is committed to the integration of the top 20 platforms on a global scale.

Multimodal port:

Container port (9 Million TEUs capacity), RO-RO terminal, bulk terminal, car terminal, passenger terminal, hydrocarbures, b.



Weekly maritime connections

+180
PORTS

+70
COUNTRIES

5
CONTINENTS

Its significance as a trade hub

1st PORT IN AFRICA

Source: Alphaliner (alphaliner.com)

22nd PORT IN THE WORLD

Source: UNCTAD (unctad.org)

1st PORT IN THE MEDITERRANEAN

Source: Alphaliner (alphaliner.com)

4th WORLD'S BEST PERFORMING CONTAINER PORTS.

Source: World Bank (worldbank.org)

Infrastructure and connectivity

Tanger Med complex is an integrated platform, connected to a multimodal transport network for the transport of goods and passengers, including:



Truck



Train



Container Flows



Highway



Let's dive into
Tanger Tech's
competitive
advantage.





TANGER TECH

Vision and structure

May 11, 2016, His Majesty King Mohammed VI, and the President of the People's Republic of China Mr. Xi Jinping signed the joint declaration on the establishment of a strategic partnership between the two countries.

The board of directors for SATT in February 2023, marks the official launch of the project.

Smart City

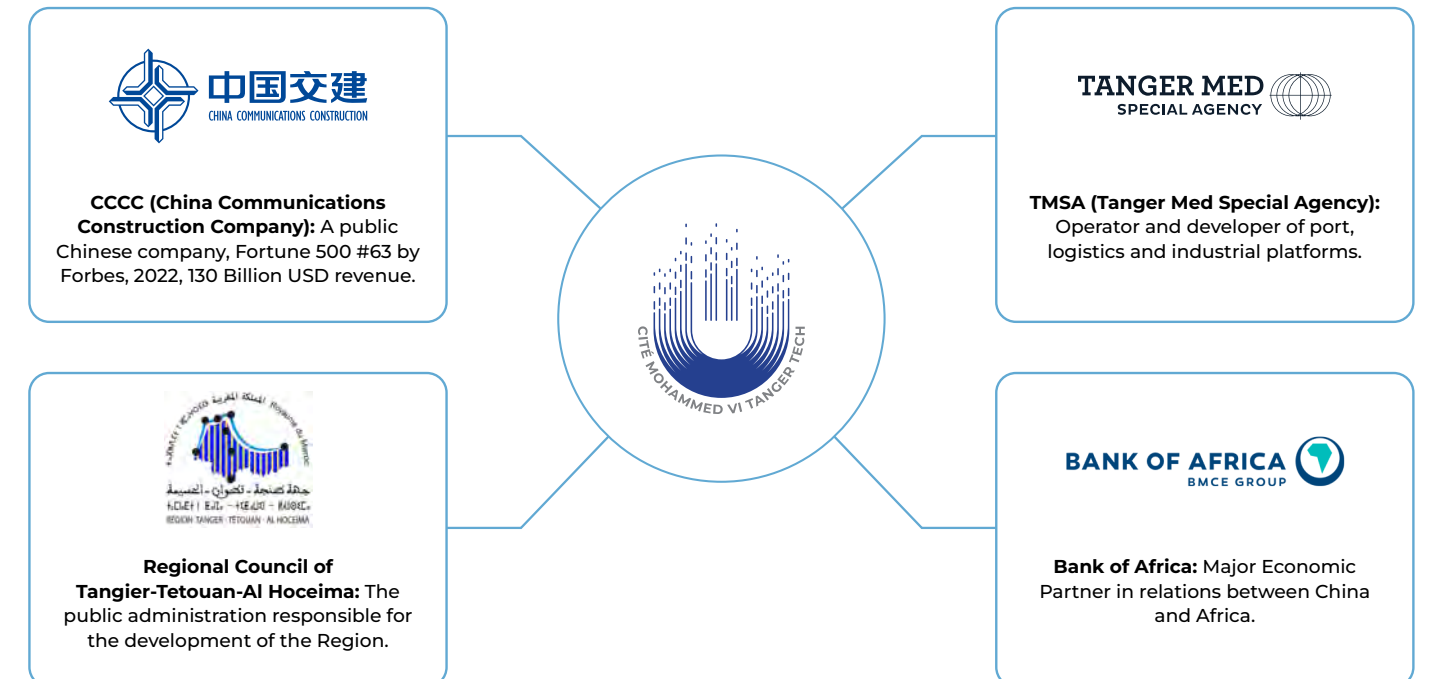
A model of growth and innovation for the region and the continent

87ha Developed, 90% Sold in 6 Months

A project of 2167ha; today out of 87ha already developed and ready to use, 90% of it has been sold within the first 6 months, construction works have started.

- Over 400 hectares of newly developed land are slated for completion and will be available for use by 2024.
- The next 480 hectares will undergo development and will be made available for use upon completion.

4 shareholders



Composition of Tanger Tech

2167 ha
Total surface of the project.

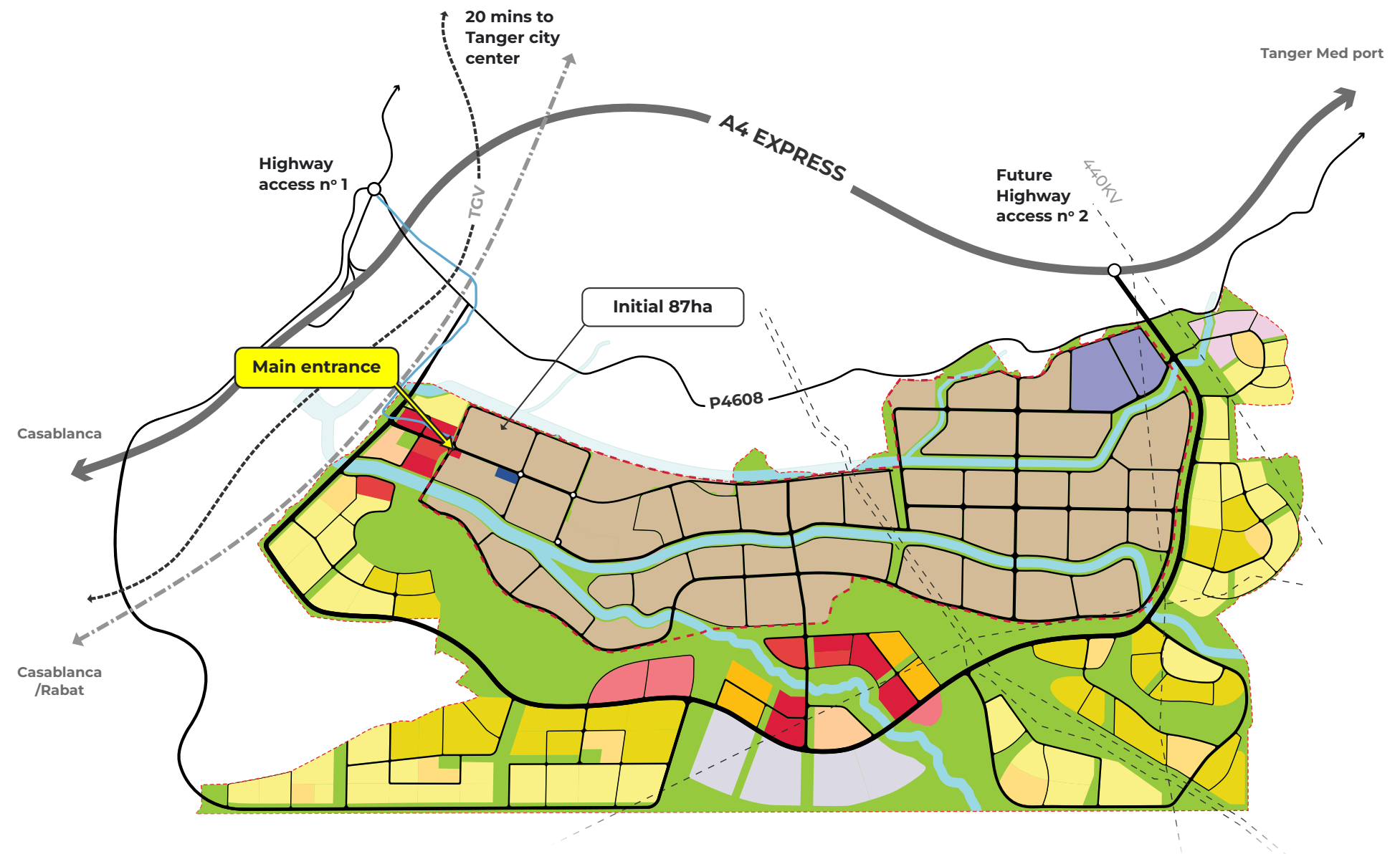
947 ha
Industrial park surface.

1220 ha
Smart city surface.

87 ha developed and sold
Free Zone land developed and available, some companies have installed.

Infrastructure Connectivity
Directly connected to the region's main infrastructure.

Master Plan



Free Zones Tax incentives

Corporate Tax

%0 *for the first 5 years*

Then 20% starting on the 6th year.

Taxes on dividends and profit shares

%0 *Lifetime*

On dividends from stocks, shares, and similar income when paid to non-resident.

Customs Tax

%0 *Lifetime*

On imported and exported goods.

Registration fees

%0 *Lifetime*

Value added Tax

%0 *Lifetime*

Stamp duty

%0 *Lifetime*

Confirmed first investors today



AUTOMOTIVE SECTOR

(wheels, cabling, battery materials)



STEEL INDUSTRY



TEXTILE INDUSTRY

Some services

- ✓ Provide permits and authorizations
- ✓ Ensure safety within the zone
- ✓ Maintain cleanliness of the zone
- ✓ Manage the infrastructure of the one
- ✓ Facilitate access to utilities
- ✓ Advocate for the welfare of our clients
- ✓ Digitize and smooth the way for trade flows and access to the zone
- ✓ Keep close contact with clients and partners

One-stop-shop 360° services



1. Before investment

We help you define your business plan, construct your file for approval, and connect with the local business community.



2. During investment

We provide greenfield land for sale or construct & rent your cutting-edge unit in 6 months.



3. After investment

We operate and manage the zones with complete services (security, hygiene, digitising all imports & exports processes, etc).

We deliver all necessary permits and authorisations for your business operations.

Application process



Installation process:

TANGER TECH takes in charge all documents delivery for installation (10 Working days each)



Delivery of the Installation Authorization



Construction Permit



Certificate of Conformity for Constructions

5 Steps

MANIFESTATION OF INTEREST

1

- ✓ Officialize your intent to invest with SATT

2

AUTHORIZATION OF SETTLEMENT

- ✓ Application form
- ✓ Project presentation to the Free Zone commission

3

COMPANY CREATION

- ✓ Set up of the legal entity
- ✓ Signature of sale/lease contract

4

PROJECT IMPLEMENTATION

- ✓ Construction permit
- ✓ Operating license

5

START OF ACTIVITY

- ✓ Launch of the activity
- ✓ Start Of Production (SOP)

SATT remains your main interface throughout all these steps, to support you in your investment process.

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INNOVATE. INTEGRATE. INSPIRE.

PART 3 – **APPENDIX**

The Kingdom of Morocco (Country profile)

Water & Electricity Charges

Administrative Charges

Renewable Energies

Automotive value chain within 20kms of Tanger Tech

Tangier as an Automotive value chain

The Kingdom of Morocco

COUNTRY PROFILE

Geographical

Source: HCP (hcp.ma)

710,850 Km²
of Land area



3,500 Km
of coastline

14 km
from Europe

1,350 km
Atlas Mountains



Population

37,9 million
Source: U.N.



Languages

Arabic and Amazigh (official),
French, Spanish, English

Macro-indicators

134.2 Billion
GDP (2022)

Source: World Bank (worldbank.org)



3.5%
GDP growth (2023:1)

Source: HCP (hcp.ma)

GDP Distribution

Source: World Bank (worldbank.org)



10.73%
Agriculture



27.21%
Industry



52.3%
Services



Water & Electricity Charges

Tariffs for the supply of electricity, drinking water and liquid sanitation service to users of the industrial zone of SATT.



⚡ Electricity Medium voltage and Low voltage

Medium voltage electricity								
Usage	Unit	MT Price excluding taxes			Currency	Metering fee		Entretien
		Peak hours	Regular hours	Off-peak hours		Location Type 10	Location Type 11	
Consumption Fee	KWh	1,24185	0,88606	0,64895	DH	187,00	397,00	326,00
Power fee	KVA	449,67			DH/yr	Monthly (calculated according to the subscribed power by the MV customer)		

Low-voltage electricity							
Usage	Consumption zone	Price excluding taxes	Unit	Currency	Fixed fees		
					Meter rental		Connection maintenance
					2 and 4 wires < 10 KVA	2 and 4 wires < 10 KVA	
Motive power, industrial	0 à 100 kWh	1,19641	KWh	DH	18,28	29,57	15,00
	101 à 500 kWh	1,28623	KWh	DH			
	> à 500 kWh	1,4700	KWh	DH			
Professional and commercial	0 à 150 kWh	1,3286	KWh	DH	18,28	29,57	15,00
	>150 kWh	1,4991	KWh	DH			
Bi - hourly (optional rate)	Rush Hours (RH)	2,1272	KWh	DH	18,28	29,57	15,00
	Regular Hours (RH)	1,1818	KWh	DH			
Public lighting	Single zone	1,1893	KWh	DH	29,57		15,00

MT Free zone €/KVA	MT Outside Free Zone DH/KVA	BT Outside free zone DH/ KVA
93,76	1031,36	1031,36

💧 Drinking Water and Liquid Sanitation

Drinking Water						
Usage	Unit	Consumption fee Price excluding taxes	Currency	Fixed fee Price excluding taxes	Liquid sanitation fee	Fixed sewerage fee
					Price excluding taxes	
General industrial use (*)	M3	7,47	DH	10,7	3	12
Hotel and Restaurant	M3	8,47	DH	10,7	3	12
Professional and Commercial	M3	8,47	DH	10,7	3	12
Construction site and user who benefits only drinking water	M3	11,47	DH	11,47	3	12
Recycled water for watering green spaces	M3	3,60	DH	11,47		

(*) Users connected to water, electricity, and liquid sanitation services.

Administrative Charges



Authorization of settlement
at the free zone

2.000€



Construction permit
1€/sqm/year
of footprint area



Operation license – certificate
of conformity of construction:
Free of charge



Management fees (security,
garbage collection, street lighting...)

1€/sqm/year



Access badges
to the zone

12€/employee



Macaroon - access for vehicles
to the zone

6€/vehicle/year

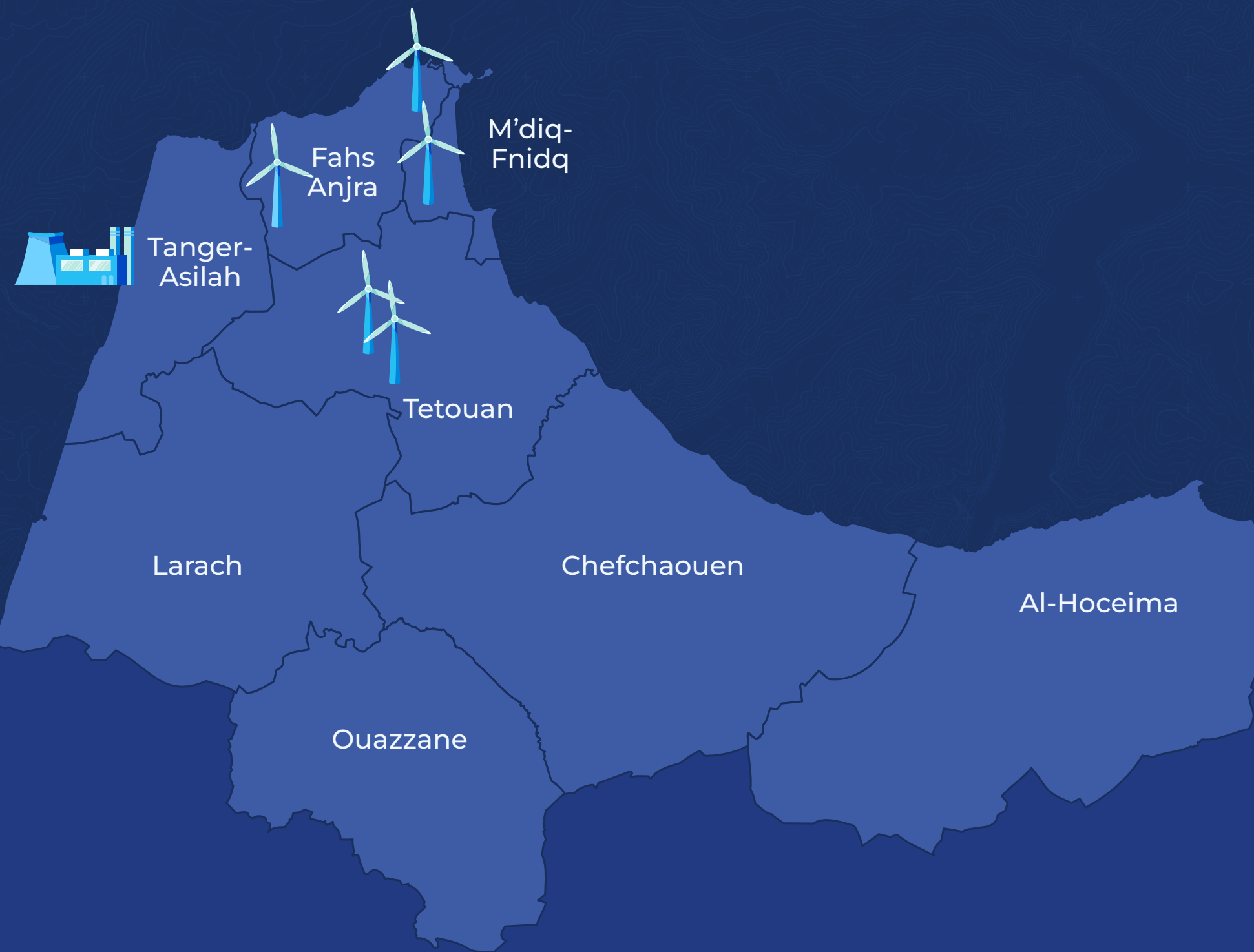
Renewable Energies

5 WIND FARMS

1 THERMIC STATION

12% OF NATIONAL RENEWABLE POWER

1K MW CURRENT TOTAL POWER



Automotive value chain within 20kms of Tanger Tech

SECTORS & SUB-SECTORS



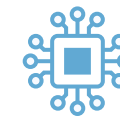
Plastic

- Injection molding
- Blow molding
- Synthetic foam



Technical materials

- Sun visor
- Defroster
- Air conditioner



Electronics and electrical components

- High reliability electronics
- Electrical harnesses and battery cables



Steel

- Stamping
- Machining



Rubber

- Sealing system
- Roof waterproofing
- Window sealer
- Door seal strip
- Door seal



Tools and machines

- Design of molds for parts
- Industrial ovens
- Industrial parts washers
- Electric industrial vehicles
- Part marking and cleaning solutions
- QA testing and real-time simulation



Wiring

- Wire Harness

Tangier as an Automotive value chain

What is the certificate of origin and how is the integration rate calculated?
Why is it useful?

1 Integration Rate for Exporting Goods:








- ✓ Manufacturing companies in free zones utilize the integration rate for exporting goods.
- ✓ Target markets include Europe, the USA, and other Free Trade Agreement nations.
- ✓ Exports benefit from no customs tax upon arrival.

2 Tailored Rates for Each Sector:

- ✓ The integration rate is customized for each sector.
- ✓ Tailoring ensures a precise analysis of various production steps within specific industries.

3 Factors Considered in Calculation:

- ✓ The calculation is a collaborative effort involving customs and the Ministry of Industry & Trade.
- ✓ Various factors are considered in determining the integration rate:

-  Human resources.
-  Energy consumption.
-  Logistics
-  Outsourcing services
-  Raw material (Origin of raw material)
-  % of raw material transformation
-  The value of imported raw material (Analysis, control, studies..).